

***“Building stronger Trade Unions Through Efficient Coordination of Collective Bargaining”***

**An industriAll Europe Project**

***Draft Programme for the Nordic/UK/Baltic Workshop***

***23th – 24<sup>th</sup> May Copenhagen***

**Tuesday 23<sup>rd</sup> May 2017**

**8.30 Registration**

*Moderator: René Moser-Johansen, CO industri*

**8.45 Welcome and introduction of the participants**

**Coordination of Collective Bargaining in Europe: wage coordination rule, development with regards to the common demands on training and on precarious work** (Taking in account that in some countries wages are individualised and bargaining is taking place at company level)

09.00 - 09.15 Why coordination of Collective Bargaining strategies between countries?  
Introduction by *Benoit Gerits, industriAll Europe Deputy General Secretary and Veli-Pekka Säikkälä, Head of Collective Bargaining, IF Metall*

09.15 - 09.45 General trends in collective bargaining including results, structure and coverage focusing on the Nordic and Baltic countries and the British isles  
*Introduction by Line Eldring, Fellesforbundet*

09.45 - 10.30 Discussion

10.30 - 11.00 Coffee break

11.00 - 12-30 Wage coordination rule: taking stock of what has happened in the different countries and evaluating

Introduction of the industriAll Europe wage coordination rule, *Veli-Pekka Säikkälä, Head of Collective Bargaining, IF Metall* and *Erlend Hansen, industriAll Europe Policy Adviser*

Discussion

12.30 - 14.00 **Lunch**

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- 14.00 - 17.00 Common demands on training and on precarious work:  
Introduction of the two first Common Demands, *Benoit Gerits, industriAll Europe Deputy General Secretary*  
Discussion  
Taking stock of what has happened in the different countries and evaluating, René Moser-Johansen, CO-industri  
Eucob@n: a tool to coordinate Collective Bargaining policies (presentation of the digital Eucob@n questionnaire)  
Strengthening the Eucob@n coordinators network  
*Erlend Hansen, industriAll Europe Policy Adviser*

### Wednesday 24<sup>th</sup> May 2017

#### Priorities for Collective Bargaining in Europe

- 09.00 - 10.30 Priorities for Collective Bargaining in the countries of the regions  
Roundtable discussion introduced by *Veli-Pekka Säikkälä, Head of Collective Bargaining, IF Metall*
- 10.30 - 11.00 **Coffee break**
- 11.00 - 12.30 IndustriAll priorities, ETUC pay rise campaign, working time, impact of digitalization....  
Introduction by Benoit Gerits, industriAll Europe Deputy General Secretary  
*Discussion*

*Moderator: Luc Triangle, industriAll Europe General Secretary*

#### Strengthening trade union building: an essential element of Strong Collective Bargaining

- 14.00 - 16.00 Strategies to strengthen trade union power in the countries of the regions
- Building Trade Union Power Workplan: introduction by Luc Triangle, industriAll Europe General Secretary
  - Baltic Organising Academy: Mikko Hakkarainen, Nordic IN
  - Recruiting new members: successful examples from Unionen: Carin Hallerstrom, Unionen

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